

EIT Health

**Collaboration across borders**

# EIT Health organization

Networking/Funding/collaboration Community

- 8 Regional Innovation Hubs
- Central office in Munich
- Co-funded by EU, partnership fees and programs
- Network of +150 partners from academia, industry, regions, hospitals and healthcare payers



# Focus areas



A growing ageing population



An increase in infectious diseases, pandemic threats and antimicrobial resistance



Chronic diseases



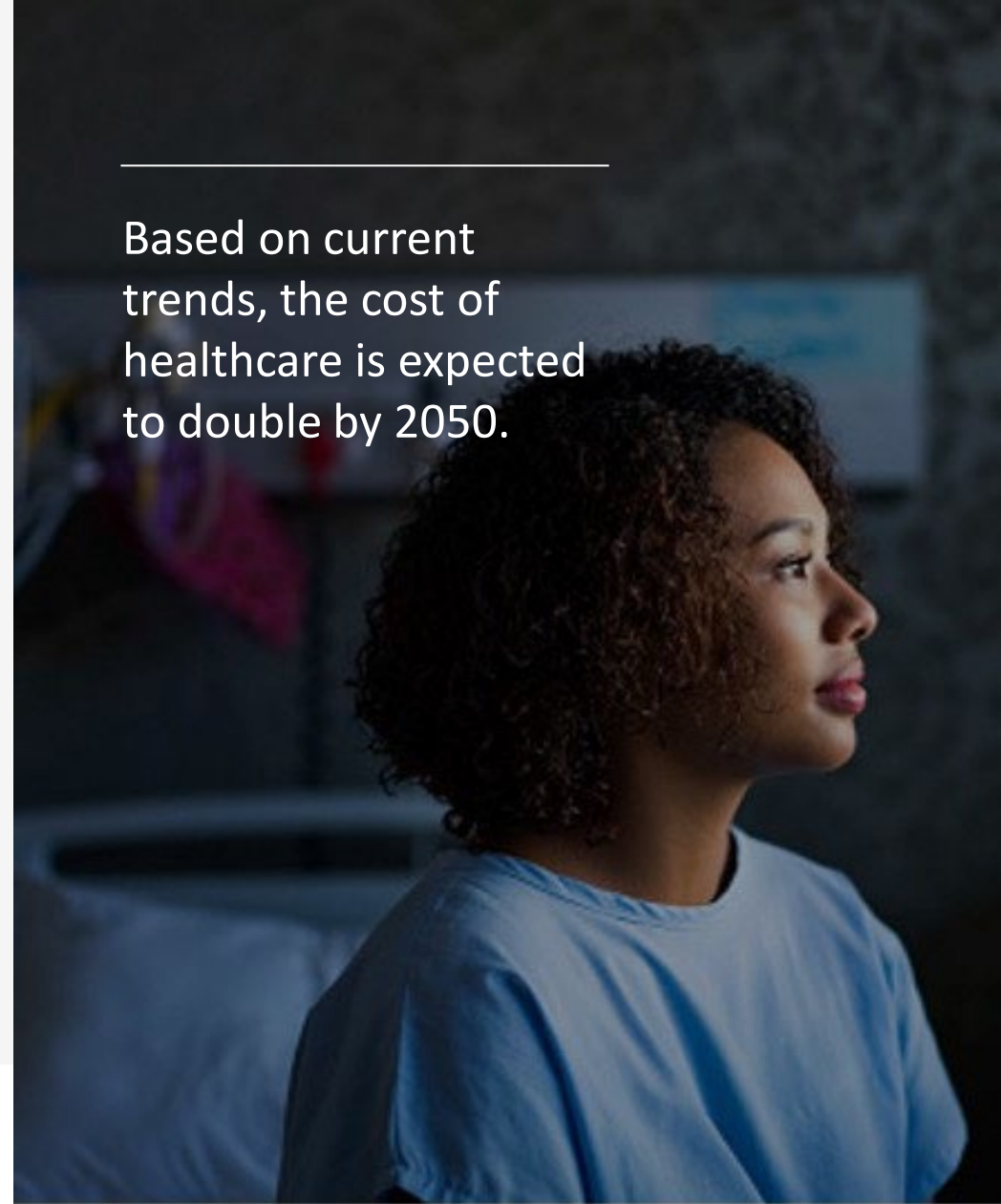
Rising costs of healthcare delivery alongside spending constraints



Prevention, Personalized medicine and digitalisation

***“Digital Health, MedTech and Biotech”***

Based on current trends, the cost of healthcare is expected to double by 2050.



# Our programmes: Accelerator, Education and Innovation



## Accelerator

A catalyst to business growth to deliver transformative products and services.

Shortens the time-to-market for entrepreneurs, start-ups and SMEs, while creating new jobs and contributing to a thriving health economy.

**Examples:** Access to knowledge, Access to Market and Access to Finance



## Education

Bridges the gap between academia and enterprise to upskill professionals on new innovative techniques, providing the practical knowledge and inspiration to deliver future innovation.

Engages learners across society, from citizens to established healthcare professionals.

**Examples:** Entrepreneurial training, Training of Healthcare professionals



## Innovation

Connects bold approaches to the people who can make them a reality by turning them into a commercially-viable product or service.

Builds a task force of world-class experts from business, research and education.

**Examples:** High Value Care, DIGA, IPCEI and EHDS

# Funding and Support Programs to SMEs (Accelerator)



Access to  
knowledge

Through hands-on training such as the **Mentoring and Coaching Network**, **Bootcamp** activities, **EIT Jumpstarter**, and **Innostars Awards**.



Access to  
market

Within and beyond Europe, e.g. through the **Bridgehead** activity.



Access to  
stakeholders

By diving into the network through, e.g. through **Start-ups meet Pharma & Healthcare Providers** and the **ULabs**



Access to  
finance

Through our finance instruments such as the **Crowdfunding**, **Investor Network** and **Venture Centre of Excellence** activities  
Our Investor readiness programmes such as the **Catapult**, the **Gold Track**, and the **Wild Card**

Up-coming Innovation calls: June 2022



Access to  
knowledge

# Patient Innovation Bootcamp



## Who can apply

Teams that include at least a patient and/or informal caregiver with an innovation related to her health condition. Development stage or beyond and with a proof of concept or feasibility.

If incorporated, must be looking for an application in healthcare for their tech and/or be researching/validating their business model.



## Programme description

Two-weeks of mentoring and training on-site in Lisbon and Copenhagen, and business model design on-line training in between.





Access to  
knowledge

# Women Entrepreneurship Bootcamp



## Who can apply

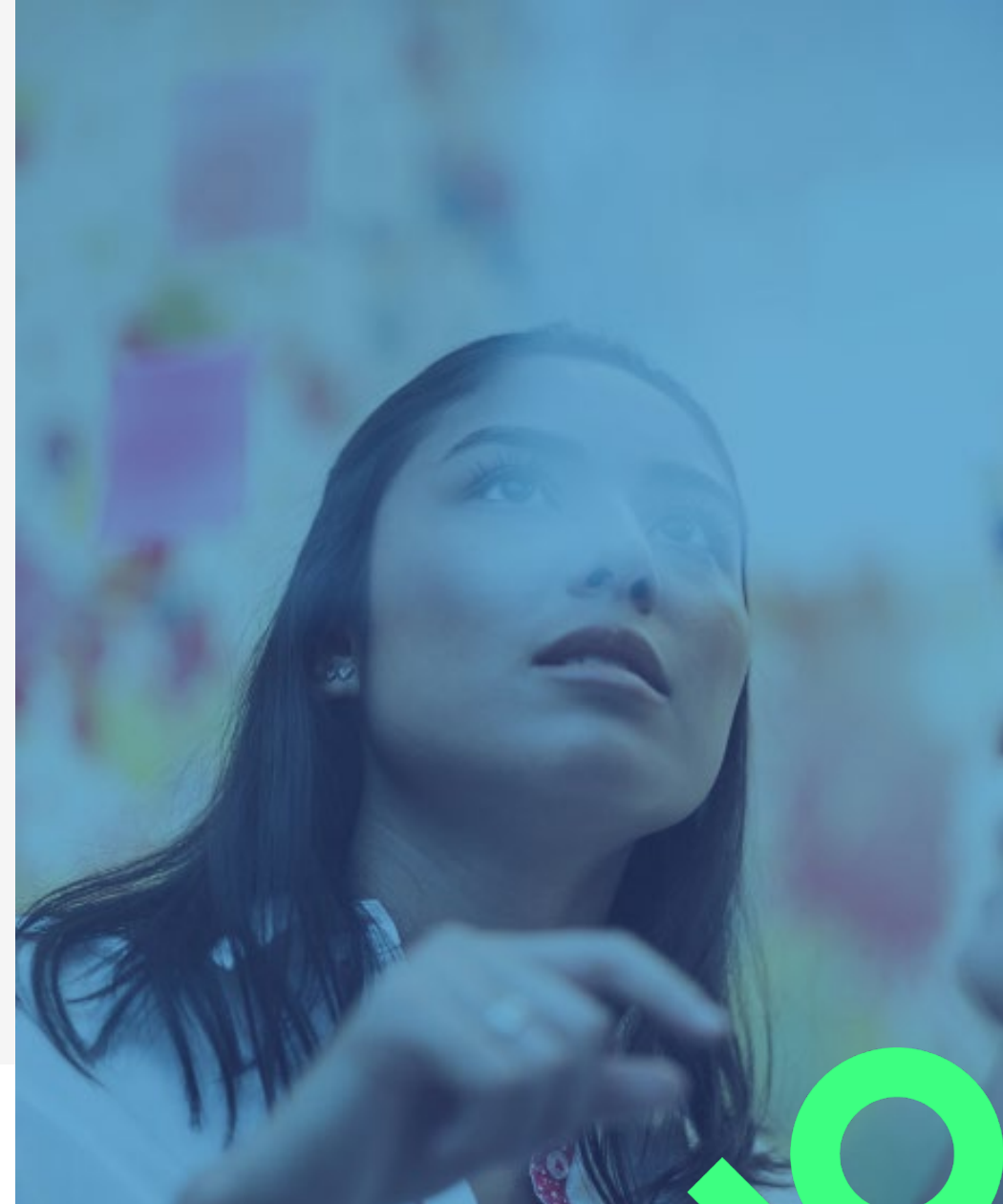
Start-ups that are women-led or co-founded, and in the C-suite management team. Male co-founders are highly encouraged to participate. Greater than TRL 4 or equivalent.

Focused on any medical technology such as medical devices, digital health, and biotechnology services - excluding therapeutics.



## Programme description

Five-week programme. Intensive training, mentoring and networking opportunities in Galway (IR), Coimbra (PT) and Barcelona (ES)





Access to  
knowledge

# Mentoring and Coaching Network



## Who can apply

We are looking for entrepreneurs with a healthcare business that must: be developing an innovative and impactful healthcare product OR be looking to scale up and expand into new markets be registered in a Horizon Europe country have a clear mentoring need



## Programme description

Access a platform of wide range of 400 healthcare mentors that have a wide expertise in the healthcare industry and can guide to achieve your next milestone. Voucher between €500 and €2,000.







Access to market

# Bridgehead: Europe | Global | Inbound



## Who can apply

Start-ups with fewer than 250 full-time employees that delivers innovative-transformative products in Biotech, Medtech, Digital Health.

Europe | Global: European start-ups with sales in at least one market in Europe. Inbound: Non-European start-ups with sales outside Europe.



## Programme description

Help achieve market entry beyond the home markets with our network of catalysers. Vouchers of €40k (Europe) or €50k (Global).

Cost: 6% success fee of revenue in the that market



AIU	1,822	59	510	6.2%
	(-35)	(-20)	(-20)	(-20)
MBC	3,605	9,542	2,609	7.6%
	(+210)	(+128)	(+35)	(+18)
YBV	3,204	5,211	7,100	7.1%
	(-33)	(+154)	(+60)	(+10)
MBB	3,320	712	134	
	(-120)	(+12)	(+5)	

# Funding/Support



Access to knowledge

1. Mentoring & Coaching Network, Bootcamps



Access to stakeholders

2. Start-ups meet healthcare providers, Start-ups meet pharma



Access to market

3. Bridgehead, Accelerators

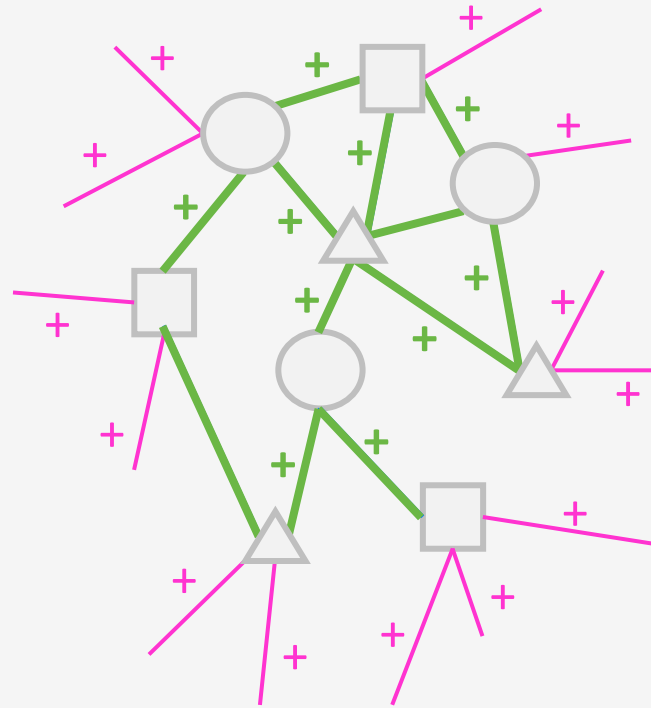


Access to finance

4. Catapult, Goldtrack, Wildcard & Investor Network, Venture Centre of Excellence

# Network

Network ++

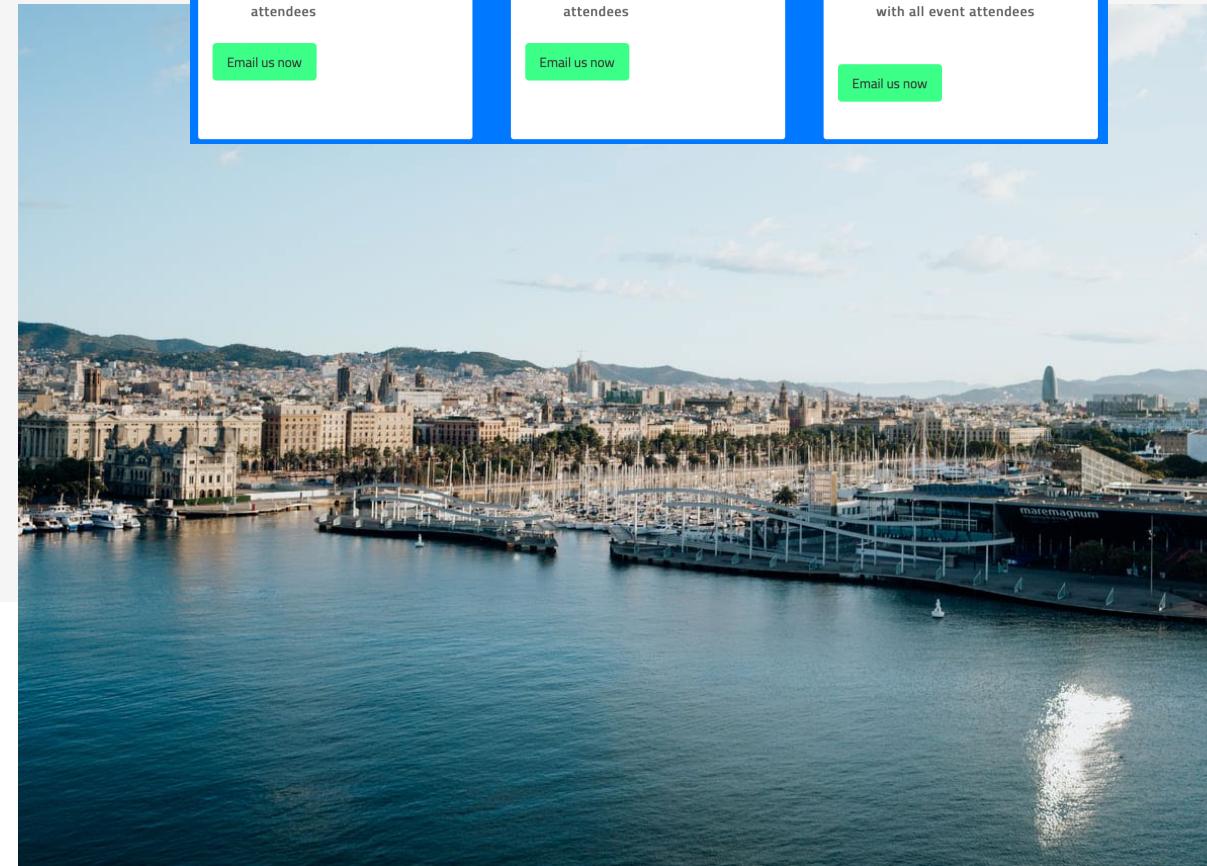


1. Branding and visibility (Press releases, social media postings)
2. Introduction to potential partners and business opportunities
3. Introduction to other funding opportunities, investors, incubators and accelerators
4. Advice on business- and development plans
5. Shaping contents of proposals
6. Targeted matchmaking

# EIT Health Matchmaking 26 - 27 April

- Matchmaking event World Trade Center, Barcelona
- An online version of the event will be available for those who cannot attend in person
- Shaping future EIT Health calls
- Individual Meetings – Scheduling from 1 April
- Networking With Partners

Standard Registration	Pre-invited Start-up Registration	Online Registration
<b>€200</b> (Registration fee for non-partners)	<b>€125</b> (Registration fee for non-partners)	<b>€75</b> (Registration fee for non-partners)
The standard registration allows you to attend the EIT Health Matchmaking event in person in Barcelona on the 26 & 27 April 2022.	This registration allows pre-invited start-ups to attend the EIT Health Matchmaking event in person in Barcelona on the 26 & 27 April 2022.	The online registration allows you to attend the EIT Health Matchmaking event online through the event platform on 26 & 27 April 2022.
<ul style="list-style-type: none"><li>• Access to all public sessions</li><li>• Access to the event networking platform</li><li>• Ability to arrange face to face or virtual meetings with event attendees</li></ul>	<ul style="list-style-type: none"><li>• Access to all public sessions</li><li>• Access to the event networking platform</li><li>• Ability to arrange face to face or virtual meetings with event attendees</li></ul>	<ul style="list-style-type: none"><li>• Access to the main plenary sessions on demand</li><li>• Access to the networking platform</li><li>• Ability to book virtual meetings with all event attendees</li></ul>
<a href="#">Email us now</a>	<a href="#">Email us now</a>	<a href="#">Email us now</a>



# EIT Health Summit 24-25 May

- The EIT Health Summit will take place 24-25 May 2022 at the Karolinska Institutet and Region Stockholm
- Registration for the event is open until 13 May
- Core and Associate Partners can purchase their tickets at a special early bird price of €350 until 14 April
- The event will explore how learnings from the COVID-19 pandemic are shaping the future of healthcare
- The event will explore how healthcare systems can incorporate and reform new care delivery and financial approaches, ensuring that they are sustainable, resilient, and prepared for future health threats and demands.





Thank you!

**Per Horn, Business Creation- and Entrepreneurship Lead for EIT Health  
Scandinavia**

[per.horn@eithealth.eu](mailto:per.horn@eithealth.eu)



Funded by the  
European Union

[www.eithealth.eu](http://www.eithealth.eu) | [info@eithealth.eu](mailto:info@eithealth.eu)